



educational service center
of Central Ohio

2020-2021 SERVICE RATES



Achievement and Leadership

Offers professional development options for district, principal and teacher growth along with services for curriculum development and gifted and talented consultation.

Contact:

Tom Reed, Director of Data, Research, and Grants Advancement | Tom.Reed@escoco.org or 614.542.4120

Sharee Wells, Director of Professional Learning | Sharee.Wells@escoco.org or 614.753.4649

Lori Dray, Director of Technology and Digital Learning | Lori.Dray@escoco.org or 614.542.4174

Christine Galvin, Director of College and Career Success | Christine.Galvin@escoco.org or 614.753.4704

ESC of Central Ohio Service	Rate
Professional Development Services	
Consultant: Literacy, Instructional Coaching	\$1,100-\$1,350 per day; \$1,550 out of state *Plus expenses
Consultant: Presenter, Trainer (In-District), Credentialed Facilitator (PBL)	\$1,100-\$1,350 per day; \$1,550 out of state *Plus expenses
District Leadership Institute	\$800 per person
Instructional Mentoring Training	\$125 per person
Ohio Principal Evaluation System Training	\$125 per person
Ohio Teacher Evaluation System Training	\$250 per person
Ohio School Counselor Evaluation System Training	\$125 per person
Online HQT (ELA, Math, Science, Social Studies)	\$126 per person, per course
Online HQT (Pedagogy)	\$126 per person
Resident Educator Training	\$125 per person
Workshops, Conferences, Seminars	\$99-\$999 per session
Administrative Leadership Services	
Coaching: Executive (Principals, Asst. Principals)	\$110 per hour *Plus expenses
Coaching: OIP (DLT, BLT, TBT)	\$110 per hour *Plus expenses
Consultant: Assessment, Data, Accountability	\$1,100-\$1,350 per day; \$1,550 out of state *Plus expenses
Consultant: Strategic Planning	Charged as a project cost
Evaluator: OTES	\$450 per evaluation cycle *Plus expenses
Evaluator: Program Review, Audit, External Eval	\$125-\$150 per hour *Plus expenses
Specialists: Project Management, Coordination	\$125-\$150 per hour *Plus expenses
Streaming Media Services	
Apex Tutorials	\$40 per seat
APEX (Online student courses)	\$100 per seat

Attendance Services

The Educational Service Center of Central Ohio provides cost-effective intervention services to families and children of local, city and exempted village school districts and initiates formal court and children services action when necessary.

Contact:

Steve Allen, Attendance Services
 Steve.Allen@escoco.org or 614.753.4643

ESC of Central Ohio Service	Rate
Due Process Hearings	Based on level of service requested
Home Education	Based on level of service requested
School Court Liaisons	Based on level of service requested

Business and Innovation

The Center for Business and Innovation coordinates much of the planning and business functions of the agency by developing, enhancing and implementing business processes that improve customer solutions.

Contact:

Mike Trego, Deputy Superintendent
 Mike.Trego@escoco.org or 614.542.4127

ESC of Central Ohio Service	Rate															
AESOP/Substitute Consortium	Please contact Treasurer/CFO David Varda for rate. Price negotiated with third-party vendor.															
Bus Driver Certification	cost determined by resources utilized															
Bus & Van Driver Physicals	cost determined by resources utilized															
EMIS Services	cost based upon ADM, number of staff and services selected															
Grant Management and Writing	cost determined by resources utilized															
Conference Center	<table border="1"> <thead> <tr> <th>Rooms</th> <th>4 Hours</th> <th>8 Hours</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>\$332</td> <td>\$513</td> </tr> <tr> <td>2</td> <td>\$453</td> <td>\$644</td> </tr> <tr> <td>3</td> <td>\$583</td> <td>\$763</td> </tr> <tr> <td>4</td> <td>\$714</td> <td>\$895</td> </tr> </tbody> </table>	Rooms	4 Hours	8 Hours	1	\$332	\$513	2	\$453	\$644	3	\$583	\$763	4	\$714	\$895
Rooms	4 Hours	8 Hours														
1	\$332	\$513														
2	\$453	\$644														
3	\$583	\$763														
4	\$714	\$895														



Business Services

In addition to processing ESC payroll and benefits, Business Services acts as fiscal agent for district and agency partners and grant projects.

Contact:

David Varda, Treasurer/CFO

David.Varda@escoco.org or 614.542.4136

ESC of Central Ohio Service	Rate
Fiscal Services	Based on level of service requested

Communications

The communications team can assist districts with producing materials and generating content.

Contact:

Joseph Weitz, Communications and Policy Coordinator

Joseph.Weitz@escoco.org or 614.753.4646

ESC of Central Ohio Service	Rate
Video Production	\$110 per camera per hour; Set-up and editing \$87.50 per hour
Publication Center	Cost determined by resources utilized

Client Services

Client Services representatives serve as a liaison between the ESC and district Superintendents, offerings counseling and leadership services.

Contact:

Dan Good, Associate Superintendent
 Dan.Good@escoco.org or 614.542.4164

Aron Ross, Client Services Representative
 Aron.Ross@escoco.org or 614.542.4160

ESC of Central Ohio Service	Rate
Superintendent/Treasurer/Personnel Search	\$6,500 for a paper search* \$9,000 for a targeted search* \$3,000 per year for continuing support after the search selection *Member districts receive 50% discount
Ohio Superintendent Evaluation System (OSES)	First year for member districts is at no cost Subsequent years are at an hourly rate Hourly Rate: Member districts: \$100/hr* Region 11 districts: \$105/hr* Other districts/agencies: \$110/hr* *Plus expenses
Ohio Treasurer Evaluation System (OTRES)	First year for member districts is at no cost Subsequent years are at an hourly rate Hourly Rate: Member districts: \$100/hr* Region 11 districts: \$105/hr* Other districts/agencies: \$110/hr* *Plus expenses
Central Ohio Superintendents Network	No charge



Human Resources

Serves the role of professional employment organization for many area partners.

Please contact the ESC to get an exact quote for service.

Contact:

Rick Bailey, Human Resources Director

Rick.Bailey@escoco.org or 614.753.4719

ESC of Central Ohio Service	Rate																																			
AppliTrack	AppliTrack HR Files for School Districts: \$365 - \$15,050 (annual fee, based on ADM)																																			
	TeacherFit & JobFit:																																			
	<table border="1"> <thead> <tr> <th>ADM</th> <th>Cost</th> </tr> </thead> <tbody> <tr> <td>Less than 1,300</td> <td>\$400</td> </tr> <tr> <td>1,300-2,699</td> <td>\$850</td> </tr> <tr> <td>2,700-9,999</td> <td>\$2,250</td> </tr> <tr> <td>10,000 or more</td> <td>\$2,250 + \$500/block of 5,000</td> </tr> </tbody> </table>	ADM	Cost	Less than 1,300	\$400	1,300-2,699	\$850	2,700-9,999	\$2,250	10,000 or more	\$2,250 + \$500/block of 5,000																									
	ADM	Cost																																		
	Less than 1,300	\$400																																		
	1,300-2,699	\$850																																		
	2,700-9,999	\$2,250																																		
	10,000 or more	\$2,250 + \$500/block of 5,000																																		
	AdminFit or TeacherFit SE:																																			
	<table border="1"> <thead> <tr> <th>Credits</th> <th>Cost</th> </tr> </thead> <tbody> <tr> <td>1 Credit</td> <td>\$350</td> </tr> <tr> <td>2 Credits</td> <td>\$700</td> </tr> <tr> <td>3 Credits</td> <td>\$999</td> </tr> <tr> <td>4 Credits</td> <td>\$1,330</td> </tr> <tr> <td>5 Credits</td> <td>\$1,575</td> </tr> <tr> <td>6+ Credits</td> <td>Contact us</td> </tr> </tbody> </table>	Credits	Cost	1 Credit	\$350	2 Credits	\$700	3 Credits	\$999	4 Credits	\$1,330	5 Credits	\$1,575	6+ Credits	Contact us																					
	Credits	Cost																																		
	1 Credit	\$350																																		
	2 Credits	\$700																																		
	3 Credits	\$999																																		
4 Credits	\$1,330																																			
5 Credits	\$1,575																																			
6+ Credits	Contact us																																			
AppliTrack Recruiting for School Districts:																																				
<table border="1"> <thead> <tr> <th>ADM</th> <th>Annual Fee (Non-Member Districts)</th> <th>Annual Fee (Member Districts)</th> </tr> </thead> <tbody> <tr> <td>0-99</td> <td>\$730</td> <td>\$0</td> </tr> <tr> <td>100-399</td> <td>\$730</td> <td>\$150</td> </tr> <tr> <td>400-1,299</td> <td>\$730</td> <td>\$490</td> </tr> <tr> <td>1,300-2,699</td> <td>\$1,460</td> <td>\$980</td> </tr> <tr> <td>2,700-5,999</td> <td>\$2,900</td> <td>\$1,970</td> </tr> <tr> <td>6,000-9,999</td> <td>\$3,900</td> <td>\$1,970</td> </tr> <tr> <td>10,000-19,999</td> <td>\$5,500</td> <td>\$3,200</td> </tr> <tr> <td>20,000-29,999</td> <td>\$7,300</td> <td>\$4,500</td> </tr> <tr> <td>30,000-39,999</td> <td>\$9,050</td> <td>-</td> </tr> <tr> <td>40,000-49,999</td> <td>\$12,800</td> <td>-</td> </tr> <tr> <td>50,000-59,999</td> <td>\$15,550</td> <td>-</td> </tr> </tbody> </table>	ADM	Annual Fee (Non-Member Districts)	Annual Fee (Member Districts)	0-99	\$730	\$0	100-399	\$730	\$150	400-1,299	\$730	\$490	1,300-2,699	\$1,460	\$980	2,700-5,999	\$2,900	\$1,970	6,000-9,999	\$3,900	\$1,970	10,000-19,999	\$5,500	\$3,200	20,000-29,999	\$7,300	\$4,500	30,000-39,999	\$9,050	-	40,000-49,999	\$12,800	-	50,000-59,999	\$15,550	-
ADM	Annual Fee (Non-Member Districts)	Annual Fee (Member Districts)																																		
0-99	\$730	\$0																																		
100-399	\$730	\$150																																		
400-1,299	\$730	\$490																																		
1,300-2,699	\$1,460	\$980																																		
2,700-5,999	\$2,900	\$1,970																																		
6,000-9,999	\$3,900	\$1,970																																		
10,000-19,999	\$5,500	\$3,200																																		
20,000-29,999	\$7,300	\$4,500																																		
30,000-39,999	\$9,050	-																																		
40,000-49,999	\$12,800	-																																		
50,000-59,999	\$15,550	-																																		

Human Resources (continued)

ESC of Central Ohio Service	Rate
Background Checks (BCI & FBI)	BCI=\$30; FBI=\$28
Employment Services	Cost plus 4%-5% service charge
Central Ohio Human Resource Directors	No charge
Substitute Services	Cost plus 3%-5% service charge

Student Services

The central pillar of the agency's work, Student Services partners with districts to educate students with special needs, such as developmental and behavioral disabilities, autism or hearing impairments.

Contact:

Lynn Brannon, Director, Center for Student Services
Lynn.Brannon@escoco.org or 614.542.4119

ESC of Central Ohio Service	Rate
Deaf and/or Hard of Hearing ¹	\$57,800 (per pupil)
Low Incidence	\$31,320 (per pupil)
ED/Connections	\$32,440 (per pupil)
STACK	\$37,140 (per pupil)
STRIVE	\$37,900 (per pupil)
CBT(Wings/STEP)	\$29,890 (per pupil)
Early Learning	Billed at classroom cost plus 5%
Peer Models	\$185.00 (monthly/per pupil)
DACC	\$35,274 (per pupil)
Project Search	\$23,800 (per pupil)
Related Services*	
Preschool Itinerant	\$115 (per hour)
Adaptive Physical Education Specialist	\$101 (per hour)
Behavior Intervention Specialist	\$106 (per hour)
Mental Health Consultant	\$116 (per hour)
Occupational Therapist	\$107 (per hour)
Physical Therapist	\$109 (per hour)
Speech Language Pathologist	\$115 (per hour)
Transition Specialist	\$114 (per hour)
Visually Impaired Specialist	\$112 (per hour)
Orientation and Mobility Specialist	\$112 (per hour)
School Psychologist	\$102 (per hour)
Direct Charge/Non-Contract Rate ²	\$65 (per hour)
Educational Audiology	\$93 (per hour)

¹Costs for students enrolled in the Deaf and/or Hard of Hearing Program will vary based on amount of time spent with the Teacher for the Deaf: Full day or half day.

²Represents a charge for time spent directly in relation to individual students while not directly working with students. Example: Preparing/Programming assistive technology devices for student use within the classroom.

*Please note that the ESC of Central Ohio rates are determined on an hourly basis, but bills are based on actual minutes utilized. The average cost per unit of service is approximately 55% of the stated hourly rate.

Student Services (continued)

ESC of Central Ohio Service	Rate
Alternative Education	
Ventures Academy & Ventures II	\$34,160 (per seat)
Changes (Dublin Springs)	\$63 (per hour)
Sun Behavior	\$63 (per hour)

Other Student Services are available upon request.

Note: Program costs are calculated based on the number of students enrolled. The more students enrolled in programs result in lower shared cost to districts.

All prices are calculated on a cost reimbursement basis

Costs vary for each service based on personnel assigned and necessary back-office administration.

Costs are estimated and recalculated at the end of the fiscal year.

All prices are valid on July 1, 2020.





PROFESSIONAL DEVELOPMENT SOW COST STRUCTURE

Trainings and Presentations:

Half Day:

ESC Member	\$ 750.00
Region 11	\$ 850.00
Non-Member	\$1,000.00
Out-Of-State	\$1,200.00

Full Day:

ESC Member	\$1,100.00
Region 11	\$1,200.00
Non-Member	\$1,350.00
Out-Of-State	\$1,550.00

Hourly Rate

ESC Member	\$250.00
Region 11	\$275.00
Non-Member	\$300.00
Out-Of-State	\$325.00

Consultation, Resource Creation, & Coaching:

Hourly Rate	\$ 110.00
-------------	-----------

The costs listed above are to serve as a guide for individual Statements of Work created with districts, schools, or other non-profits for services. Costs may vary based on the funding source and scope of work. Prices listed may not include the cost of other vendors and/or related supplies needed to support Statements of Work.