



educational service center  
*of Central Ohio*

# 2023-2024 SERVICE RATES



## Achievement and Leadership

Offers professional development options for district, principal and teacher growth along with services for curriculum development and gifted and talented consultation.

### Contact:

Tom Reed, Director of Data, Research, and Grants Advancement | Tom.Reed@escoco.org or 614.542.4120

Lori Dray, Director of Technology and Digital Learning | Lori.Dray@escoco.org or 614.542.4174

Christine Galvin, Director of College and Career Success | Christine.Galvin@escoco.org or 614.753.4704

Jill Reinhart, Director of Literacy and Learning | Jill.Reinhart@escoco.org or 614.753.4649

ESC of Central Ohio Service	Rate
<b>Professional Development Services</b>	
Consultant: Literacy, Instructional Coaching	\$1,100-\$1,350 per day; \$1,550 out of state *Plus expenses
Consultant: Presenter, Trainer (In-District), Credentialed Facilitator (PBL)	\$1,100-\$1,350 per day; \$1,550 out of state *Plus expenses
District Leadership Institute	\$800 per person
Instructional Mentoring Training	\$125 per person
Ohio Principal Evaluation System Training	\$125 per person
Ohio Teacher Evaluation System Training	\$250 per person
Ohio School Counselor Evaluation System Training	\$125 per person
Online HQT (ELA, Math, Science, Social Studies)	\$126 per person, per course
Online HQT (Pedagogy)	\$126 per person
Resident Educator Training	\$125 per person
Workshops, Conferences, Seminars	\$99-\$999 per session
<b>Administrative Leadership Services</b>	
Coaching: Executive (Principals, Asst. Principals)	\$125 per hour *Plus expenses
Coaching: OIP (DLT, BLT, TBT)	\$125 per hour *Plus expenses
Consultant: Assessment, Data, Accountability	\$1,100-\$1,350 per day; \$1,550 out of state *Plus expenses
Consultant: Strategic Planning	Charged as a project cost
Evaluator: OTES	\$450 per evaluation cycle *Plus expenses
Evaluator: Program Review, Audit, External Eval	\$125-\$150 per hour *Plus expenses
Specialists: Project Management, Coordination	\$125-\$150 per hour *Plus expenses
<b>Streaming Media Services</b>	
Apex Tutorials	\$40 per seat
APEX (Online student courses)	\$100 per seat

## Attendance Services

The Educational Service Center of Central Ohio provides cost-effective intervention services to families and children of local, city and exempted village school districts and initiates formal court and children services action when necessary.

Contact:

Cindy Eldridge, Executive Director of Student Services  
 Cindy.Eldridge@escoco.org or 614.753.4689

ESC of Central Ohio Service	Rate
Due Process Hearings	Based on level of service requested
Home Education	Based on level of service requested
School Court Liaisons	Based on level of service requested

## Business and Innovation

The Center for Business and Innovation coordinates much of the planning and business functions of the agency by developing, enhancing and implementing business processes that improve customer solutions.

Contact:

Gale Marsh, Deputy Superintendent  
 Gale.Marsh@escoco.org or 614.753.4710

ESC of Central Ohio Service	Rate															
AESOP/Substitute Consortium	Please contact Treasurer/CFO David Varda for rate. Price negotiated with third-party vendor.															
Bus Driver Certification	cost determined by resources utilized															
Bus & Van Driver Physicals	cost determined by resources utilized															
EMIS Services	cost based upon ADM, number of staff and services selected															
Grant Management and Writing	cost determined by resources utilized															
Conference Center	<table border="1"> <thead> <tr> <th>Rooms</th> <th>4 Hours</th> <th>8 Hours</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>\$332</td> <td>\$513</td> </tr> <tr> <td>2</td> <td>\$453</td> <td>\$644</td> </tr> <tr> <td>3</td> <td>\$583</td> <td>\$763</td> </tr> <tr> <td>4</td> <td>\$714</td> <td>\$895</td> </tr> </tbody> </table>	Rooms	4 Hours	8 Hours	1	\$332	\$513	2	\$453	\$644	3	\$583	\$763	4	\$714	\$895
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## Business Services

In addition to processing ESC payroll and benefits, Business Services acts as fiscal agent for district and agency partners and grant projects.

Contact:

David Varda, Treasurer/CFO  
David.Varda@escoco.org or 614.542.4136

ESC of Central Ohio Service	Rate
Fiscal Services	Based on level of service requested

## Communications

The communications team can assist districts with producing materials and generating content.

Contact:

Joseph Weitz, Communications and Policy Coordinator  
Joseph.Weitz@escoco.org or 614.753.4646

ESC of Central Ohio Service	Rate
Video Production	\$110 per camera per hour; Set-up and editing \$87.50 per hour
Publication Center	Cost determined by resources utilized

## Client Services

Client Services representatives serve as a liaison between the ESC and district Superintendents, offerings counseling and leadership services.

**Contact:**

Dan Good, Associate Superintendent  
 Dan.Good@escoco.org or 614.542.4164

Aron Ross, Client Services Representative  
 Aron.Ross@escoco.org or 614.542.4160

Wade Lucas, Client Services Representative  
 Wade.Lucas@escoco.org or 614.542.4121

ESC of Central Ohio Service	Rate
Superintendent/Treasurer/Personnel Search	\$6,500 for a paper search* \$9,000 for a targeted search* \$3,000 per year for continuing support after the search selection *Member districts receive 50% discount
Ohio Superintendent Evaluation System (OSES)	First year for member districts is at no cost  Subsequent years are at an hourly rate  Hourly Rate: Member districts: \$100/hr* Region 11 districts: \$105/hr* Other districts/agencies: \$110/hr* *Plus expenses
Ohio Treasurer Evaluation System (OTRES)	First year for member districts is at no cost  Subsequent years are at an hourly rate  Hourly Rate: Member districts: \$100/hr* Region 11 districts: \$105/hr* Other districts/agencies: \$110/hr* *Plus expenses
Central Ohio Superintendents Network	No charge

## Human Resources

Serves the role of professional employment organization for many area partners.

Please contact the ESC to get an exact quote for service.

Contact:

Robin Halley, Interim Human Resources Director  
 Robin.Halley@escoco.org or 614.542.4112

ESC of Central Ohio Service	Rate																																					
AppliTrack	AppliTrack HR Files for School Districts: \$365 - \$15,050 (annual fee, based on ADM)																																					
	TeacherFit & JobFit:																																					
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## Human Resources (continued)

ESC of Central Ohio Service	Rate
Background Checks (BCI & FBI)	BCI=\$30; FBI=\$28
Employment Services	Cost plus 4%-5% service charge
Central Ohio Human Resource Directors	No charge
Substitute Services	Cost plus 3%-5% service charge

## Student Services

The central pillar of the agency's work, Student Services partners with districts to educate students with special needs, such as developmental and behavioral disabilities, autism or hearing impairments.

Contact:

Lynn Brannon, Director, Center for Student Services  
Lynn.Brannon@escoco.org or 614.542.4119

ESC of Central Ohio Service	Rate
Deaf and/or Hard of Hearing <sup>1</sup>	\$63,505 (per pupil)
Low Incidence	\$31,320 (per pupil)
BSC Programs	\$32,440 (per pupil)
STACK	\$37,140 (per pupil)
STRIVE	\$37,900 (per pupil)
CBT(Wings/STEP)	\$30,650 (per pupil)
Early Learning	Billed at classroom cost plus 5%
Peer Models	\$185.00 (monthly/per pupil)
DACC	\$35,274 (per pupil)
Project Search	\$24,990 (per pupil)
<b>Related Services*</b>	
Preschool Itinerant	\$115 (per hour)
Adaptive Physical Education Specialist	\$101 (per hour)
Behavior Intervention Specialist	\$106 (per hour)
Mental Health Consultant	\$121 (per hour)
Occupational Therapist	\$107 (per hour)
Physical Therapist	\$109 (per hour)
Speech Language Pathologist	\$115 (per hour)
Transition Specialist	\$114 (per hour)
Visually Impaired Specialist	\$117 (per hour)
Orientation and Mobility Specialist	\$117 (per hour)
School Psychologist	\$102 (per hour)
Educational Audiology	\$93 (per hour)
Direct Charge/Non-Contract Rate <sup>2</sup>	\$65 (per hour)

<sup>1</sup>Costs for students enrolled in the Deaf and/or Hard of Hearing Program will vary based on amount of time spent with the Teacher for the Deaf: Full day or half day.

<sup>2</sup>Represents a charge for time spent directly in relation to individual students while not directly working with students. Example: Preparing/Programming assistive technology devices for student use within the classroom.

\*Please note that the ESC of Central Ohio rates are determined on an hourly basis, but bills are based on actual minutes utilized. The average cost per unit of service is approximately 55% of the stated hourly rate.

**Student Services (continued)**

<b>ESC of Central Ohio Service</b>	<b>Rate</b>
<b>Alternative Education</b>	
Ventures Academy & Ventures II	\$39,990 (per seat)
Changes (Dublin Springs)	\$67 (per hour)

Other Student Services are available upon request.

Note: Program costs are calculated based on the number of students enrolled. The more students enrolled in programs result in lower shared cost to districts.

**All prices are calculated on a cost reimbursement basis**

**Costs vary for each service based on personnel assigned and necessary back-office administration.**

**Costs are estimated and recalculated at the end of the fiscal year.**

**All prices are valid on July 1, 2023.**





# PROFESSIONAL DEVELOPMENT SOW COST STRUCTURE

## Trainings and Presentations:

### Half Day:

ESC Member	\$ 750.00
Region 11	\$ 850.00
Non-Member	\$1,000.00
Out-Of-State	\$1,200.00

### Full Day:

ESC Member	\$1,100.00
Region 11	\$1,200.00
Non-Member	\$1,350.00
Out-Of-State	\$1,550.00

### Hourly Rate

ESC Member	\$250.00
Region 11	\$275.00
Non-Member	\$300.00
Out-Of-State	\$325.00

## Consultation, Resource Creation, & Coaching:

Hourly Rate	\$ 125.00
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The costs listed above are to serve as a guide for individual Statements of Work created with districts, schools, or other non-profits for services. Costs may vary based on the funding source and scope of work. Prices listed may not include the cost of other vendors and/or related supplies needed to support Statements of Work.